



Media Release

For Immediate Release
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THE DISTRICT OF COLUMBIA BUILDING INDUSTRY ASSOCIATION ANNOUNCES RECIPIENTS OF THE 27TH ANNUAL ACHIEVEMENT AWARDS

WILLIAM B. ALSUP, Senior Vice President, Hines
KWAME R. BROWN, Chairman, Council of the District of Columbia
RONALD D. PAUL, Chairman and Chief Executive Officer, EagleBank
ROBERT P. PINCUS, Vice Chairman, EagleBank

To be Honored on
May 19, 2011, Hilton Washington, 6:30 PM

May 9, 2011.....Washington, DC.....The District of Columbia Building Industry Association (DCBIA) is pleased to announce the recipients of its 2011 Achievement Awards on Thursday evening, May 19, 2011, at 6:30 PM, at the Hilton Washington. Four outstanding professionals from the Washington metropolitan area will be honored for their significant contributions to the growth and vitality of the region.

The 27th Achievement Awards will celebrate the accomplishments of **William B. Alsup**, Senior Vice President, Hines; **Kwame R. Brown**, Chairman, Council of the District of Columbia; **Ronald D. Paul**, Chairman and Chief Executive Officer, EagleBank; and **Robert P. Pincus**, Vice Chairman, EagleBank.

Since 1984, the DC Building Industry Association has presented Achievement Awards to individuals and organizations that have made significant contributions to the District of Columbia in the areas of new major real estate development, revitalization of neighborhoods, and for extraordinary service to the community. The Awards are presented to representatives of both the public and private sectors who work in partnership to ensure that economic growth and opportunity is spread throughout the City – enriching the lives of District residents.

The 27th Achievement Awards will be presented to:

William B. Alsup

Bill Alsup is Senior Vice President of Hines and is responsible for the development, acquisition, leasing and property management activities of Hines' 6.7 million square feet of commercial real estate in the Washington area. Alsup has overseen many of DC's most prestigious projects, including Columbia Square, Franklin Square, 600 thirteenth Street, 700 Eleventh Street, 270 L'Enfant Promenade and 1001 Pennsylvania Avenue. He is currently overseeing the development and construction of the ten-acre CityCenterDC mixed use project, located in the heart of the District of Columbia. This

new development will dramatically enrich the downtown area and the lives of those who live and work in the area.

His contributions to the City are also evidenced through his commitment to several professional organizations, including the Federal City Council, the Greater Washington Board of Trade, the National Building Museum, the DC Preservation League and the District of Columbia Building Industry Association where he served as president in 2001 and 2002 and continues to serve on the DCBIA Executive Committee.

Kwame R. Brown

Kwame Brown was first elected to the Council in 2004. He became an advocate for growth and development in his second term when he secured the coveted position as Chairman of the Council's Committee on Economic Development. He was elected Chairman of the Council in the fall of 2010.

While serving as Chairman of the Economic Development Committee, he co-sponsored over 170 pieces of legislation, including the bill to modernize the District's schools, long a symbol of government neglect. He also authorized legislation to revitalize vocational education in the District, which included the revitalization of the Phelps Architecture, Construction and Engineering Academy. He sponsored legislation which reduced the tax rate on the first \$3 million of assessed value on commercial property and increased tax exemptions on tangible personal property.

Brown also served as Chair of the Metropolitan Washington Council of Governments, where he spearheaded the restructuring of the governance of WMATA. He was appointed by President Clinton to serve as Senior Advisor to the Department of Commerce's Minority Business Development Agency. In 2009, he was named one of the "Ten People to Watch" by the Washington Business Journal.

In his Council Chair inaugural speech on January 2, 2011, he neatly summed up his objectives: "First things first – we must get our fiscal house in order. We must get our residents either back to work or ready for work. And we must continue to move education reform forward."

Ronald D. Paul

Ron Paul, Chairman and CEO of EagleBank, has been at work in banking for 23 years. He began his career in 1980 after graduating from the University of Maryland with a B.A. in Accounting. In 1987, he became a founding board member of the Prince George's National Bank, where he served as a director through its merge with Montgomery National Bank and subsequent acquisition by F&M National Corporation in 1996. He has served as a director of Republic Properties Trust, an exchange-listed real estate investment trust. He is currently the Chairman of Bethesda Investments, a private venture capital fund, and President of RDP Management, a real estate management company.

Paul's contributions to the community, however, go far beyond banking to include a notable resume of service activities. He is a Director of the Washington Hospital Center Foundation and the National Kidney Foundation of the National Capital Area. He is also a trustee of the University of Maryland College Park Foundation and a member of the Federal City Council. He was named "Father of the Year" by the American Diabetes Foundation and "Washingtonian of the Year" by Washingtonian Magazine in 2010. In 2009, he was honored with the George Washington Ernst and Young Entrepreneur of the Year Business Services Award.

Robert P. Pincus

Bob Pincus began his career with D.C. National Bank in 1971, where he became President and CEO. By the time it became Sovran Bank/D.C. National in 1986, its assets had grown from \$180 million to \$1.2 billion. In 1991, he was appointed President and CEO of Franklin National Bank. At the time of its merger with BB&T in 1999, Franklin was named the "Outstanding Business of the Year" by the D.C. Chamber of Commerce. In addition to his post at EagleBank, Pincus presently serves as Chairman of the Board of Blackstreet Capital Management, a private equity firm, and as Chairman of Milestone Merchant Partners, an investment bank.

Pincus' impressive community service spans five decades. He has served, among other posts, as President of the Washington Area Bankers Association, as a trustee of American University and the National Children's Museum, and as Chairman of the George Washington University Cancer Center. He has also served as a director of Arena Stage and the YMCA. In 1997, he was recognized as the Financial Services Entrepreneur of the Year by the Ernst & Young/Washington Post Greater Washington Award Program. He was recognized by Washingtonian Magazine as a "1998 Washingtonian of the Year" and the University of Maryland named Pincus one of their "100 Outstanding Alumni." In November of 2004, he was elected to the "Washington Business Hall of Fame" by the Junior Achievement of the National Capital Area.

Under Ron Paul's and Bob Pincus' leadership, EagleBank has grown to \$2 billion in assets. Along the way, EagleBank has consistently been cited for its superior financial performance by bank rating services and ranked among the Washington area's top SBA lenders. As reported by the Washington Business Journal, from June through December, 2010, EagleBank achieved the highest rate of loan growth of any bank in the region. A large portion of the Bank's loan portfolio comprises commercial, construction and commercial real estate loans, primarily made in the Washington, DC metropolitan area.

DCBIA President Merrick T. Malone commented: "We are pleased to have the opportunity in 2011 to honor four outstanding professionals who have contributed greatly to the District's economy and quality of life."

For additional information, call 202-661-8170; or email galedwards@dcbia.org.

The District of Columbia Building Industry Association (DCBIA) is the professional association representing both the commercial and residential real estate industries in the nation's capital. Its membership of nearly 500 companies and organizations represents several thousand real estate professionals, including developers, general contractors, architects and engineers, lenders, attorneys, brokers, title companies, utility companies, community development organizations and other real estate related business.